

Corporate Presentation | Q2FY25

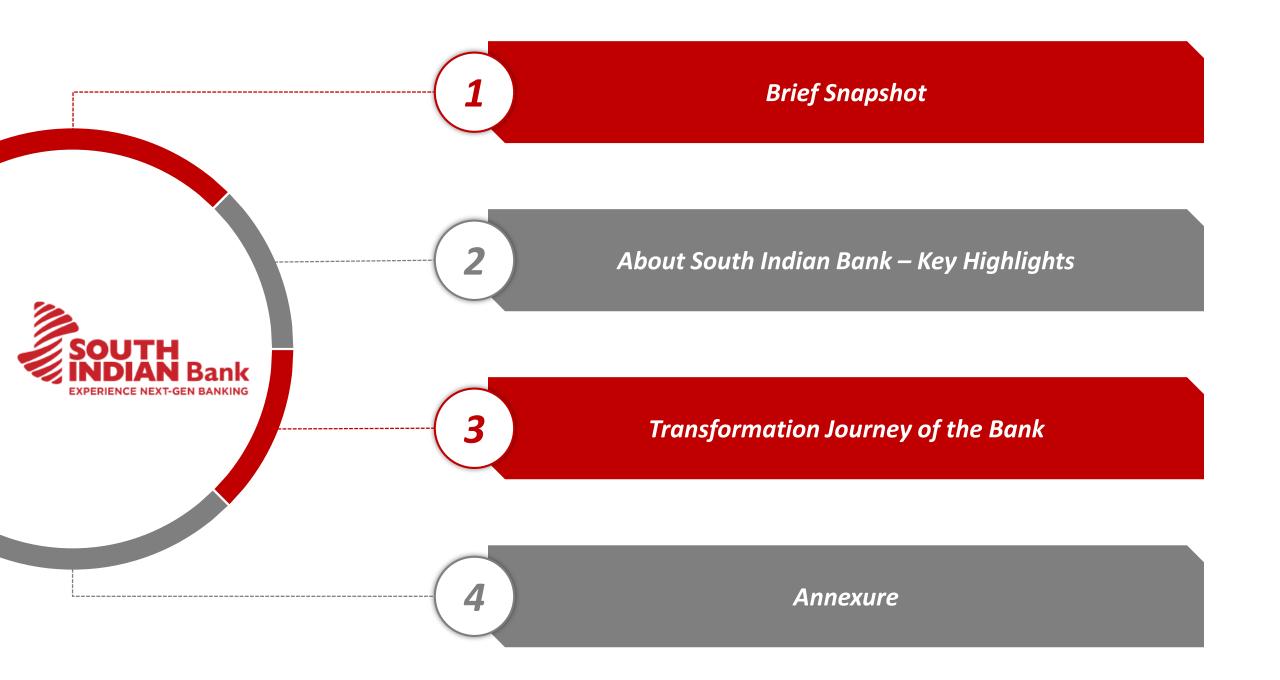
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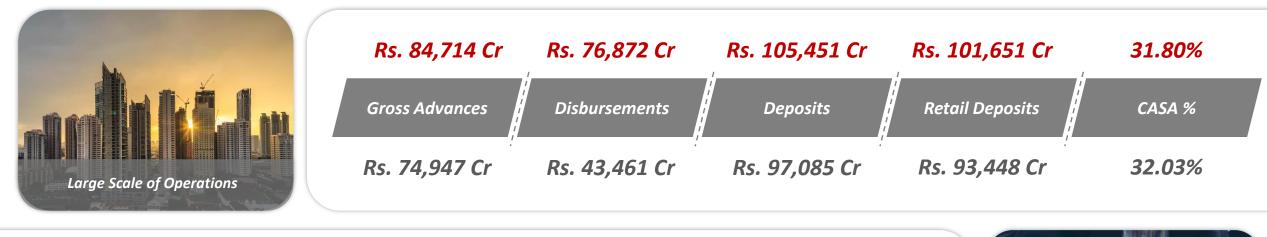
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BRIEF SNAPSHOT





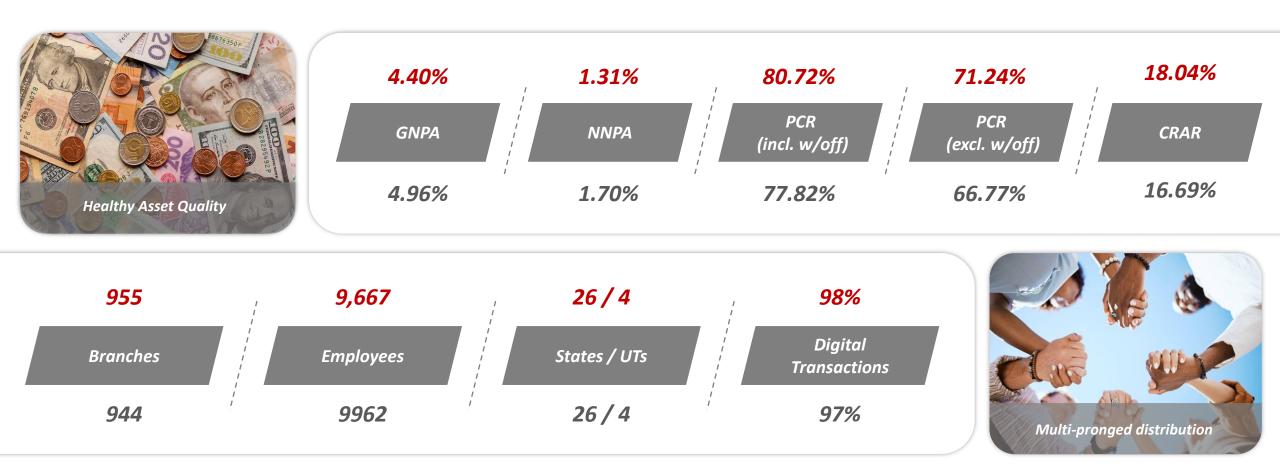












ABOUT SOUTH INDIAN BANK - KEY HIGHLIGHTS

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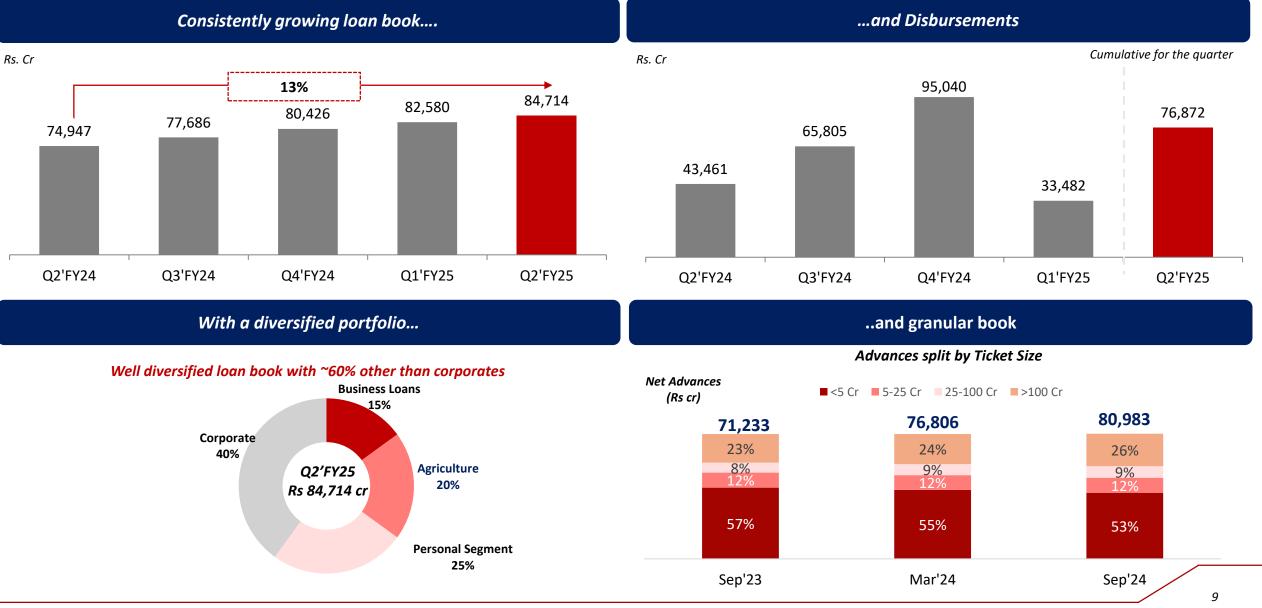
Key Highlights





1 Diversified Loan Book with granularity and strong growth in disbursements





Consistent growth momentum in retail advances continues

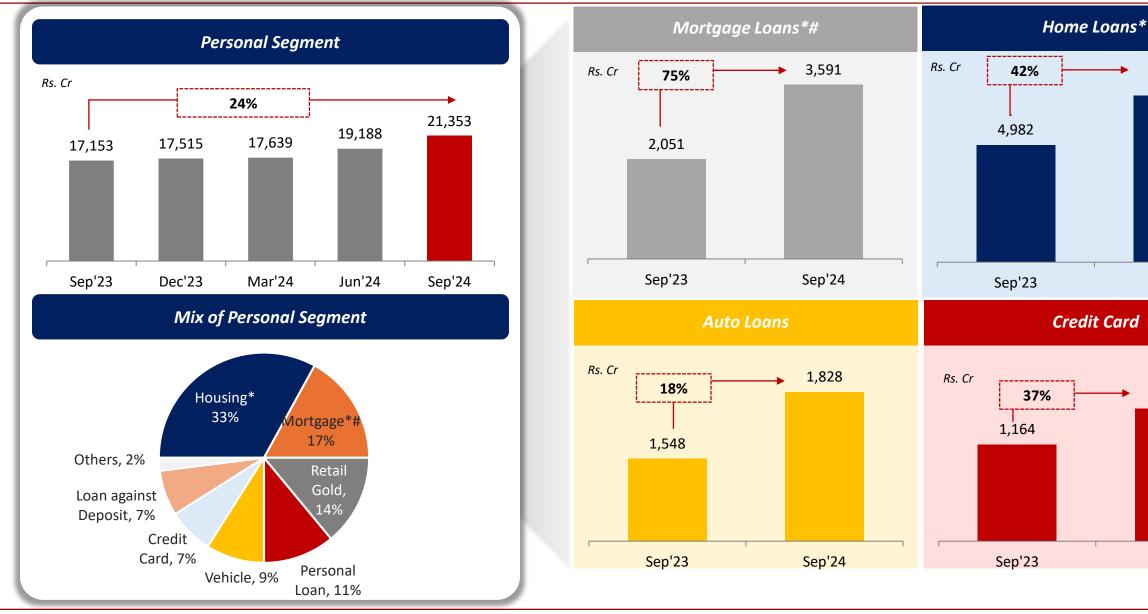


7,072

Sep'24

1,593

Sep'24



* Includes IBPC and Portfolio Buyout # Includes remapping of ML from B Segment

Consistent growth momentum in advances continues



16,609

Sep'24

2,297

Sep'24

Gold Loan (Incl Agri)

Personal Loans

11%

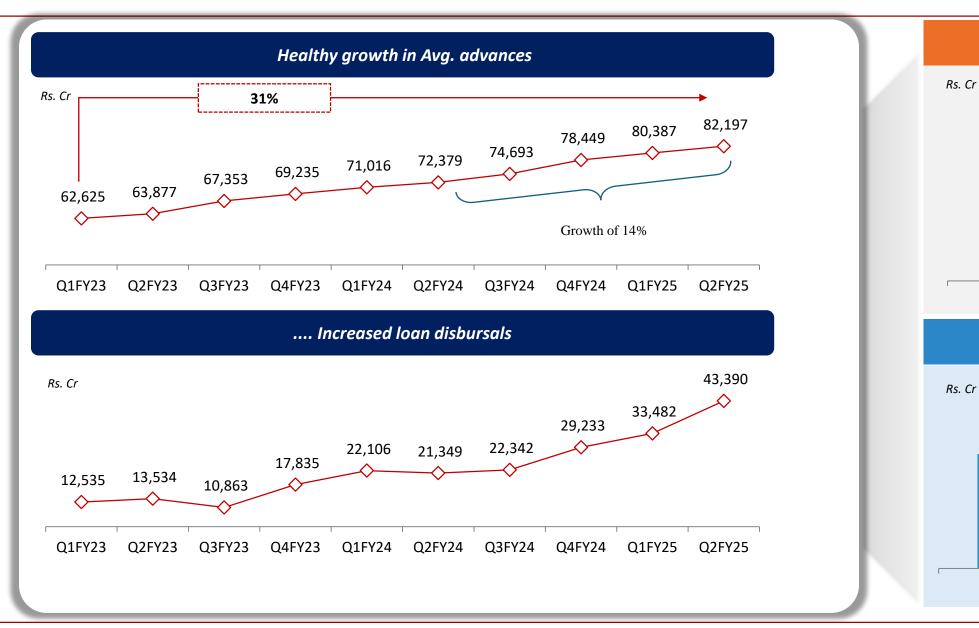
14,998

Sep'23

9%

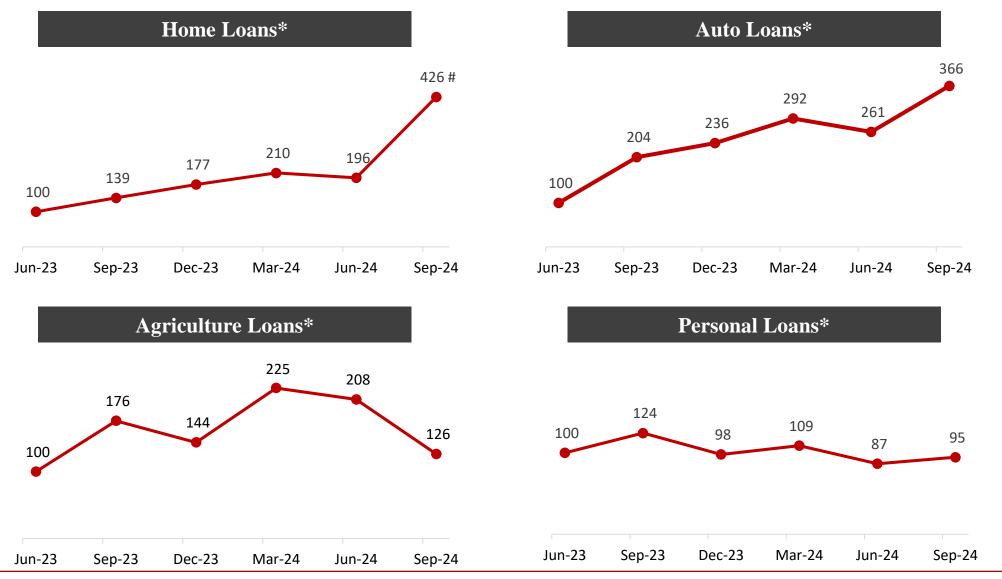
2,107

Sep'23



* Includes remapping of ML from B Segment

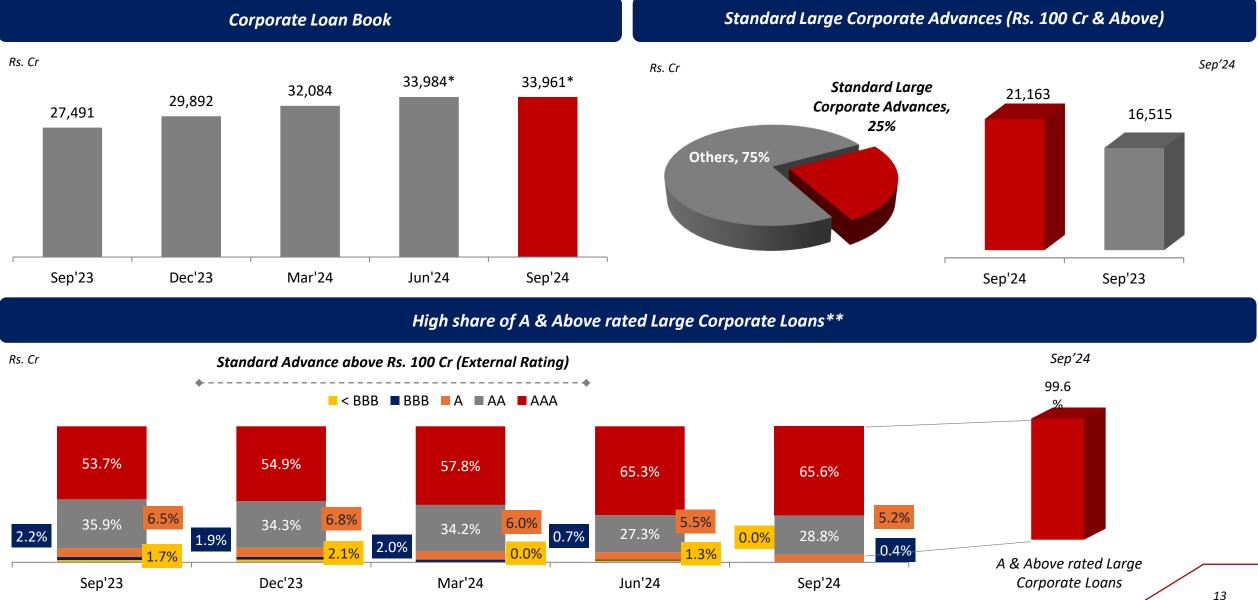




*Q1 FY24 Rebased to 100 # excludes IBPC

Dominant share of A & above rated corporate loans

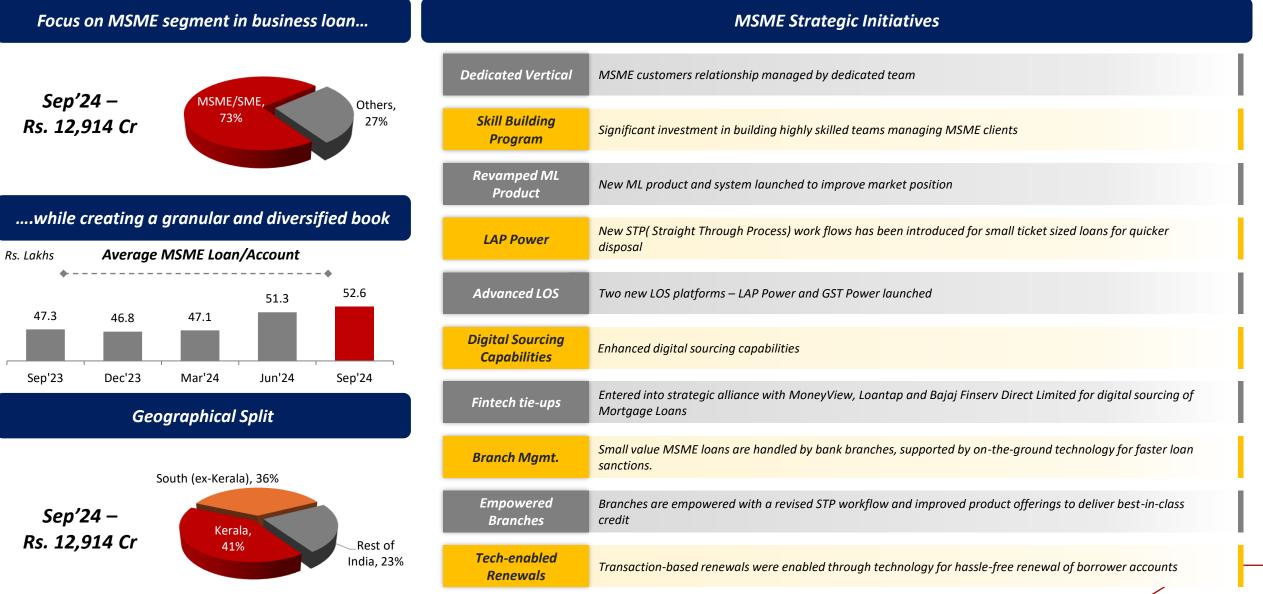




*Figures after mapping as on 01-04-2024; **Does not include exposure to unrated state government owned entity

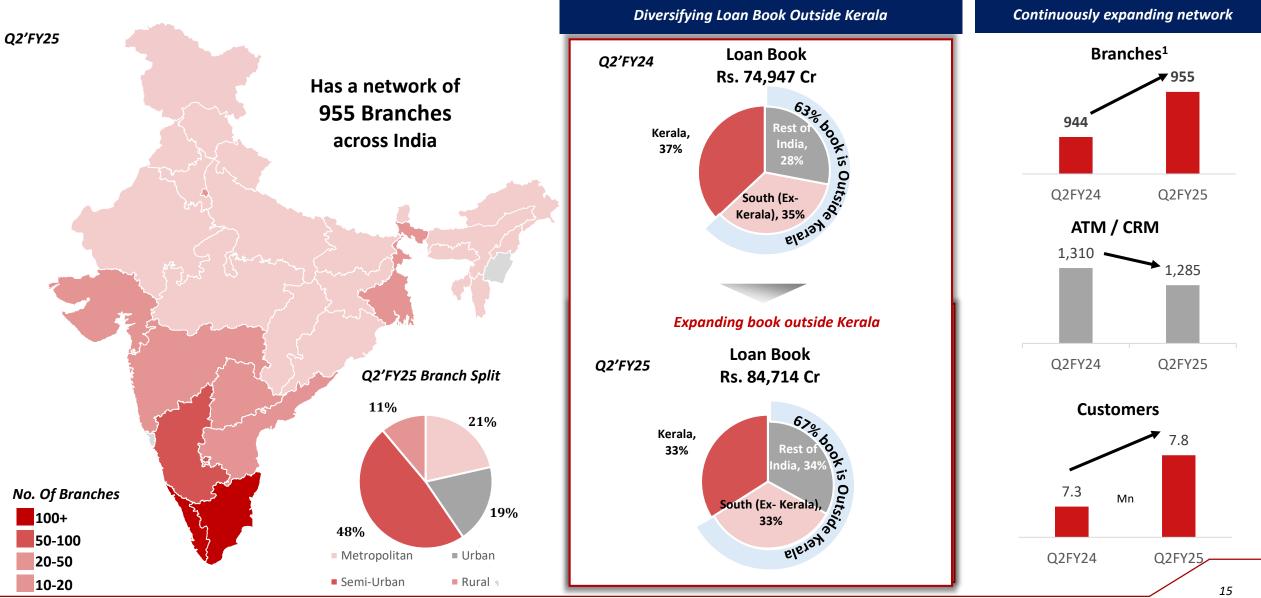
MSME Loans comprise mainly of High-Yield Portfolio





Pan India presence with focus on diversification 2





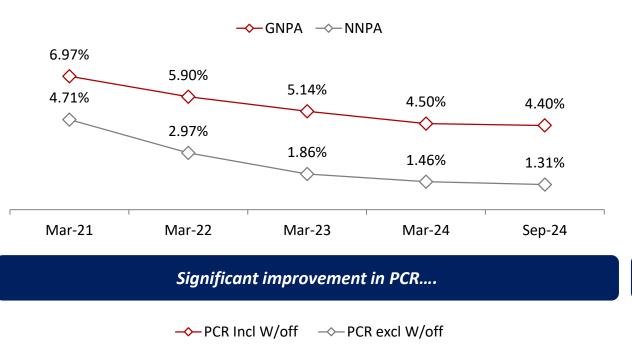
*Map for illustration purpose only

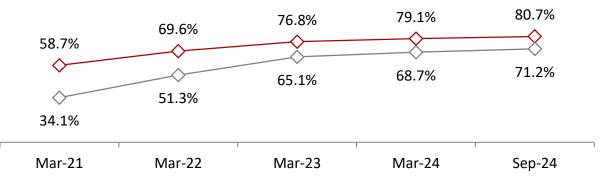
1. Excludes 5 USBs & Satellite branches

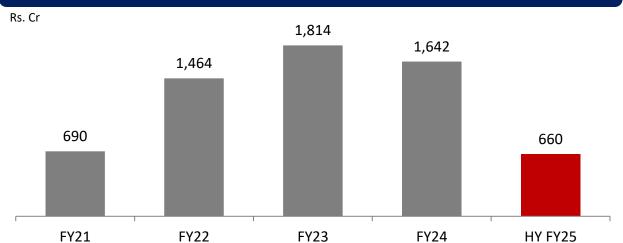
3 Strong focus on improving asset quality and collection efficiency



Net NPA below pre- covid level



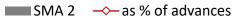


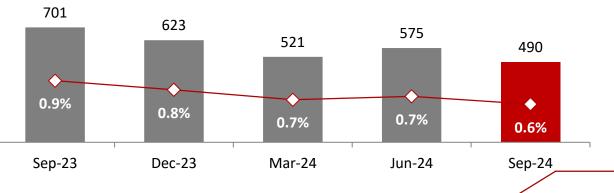


...with focus on Recoveries and Upgrades

...and reduced SMA 2

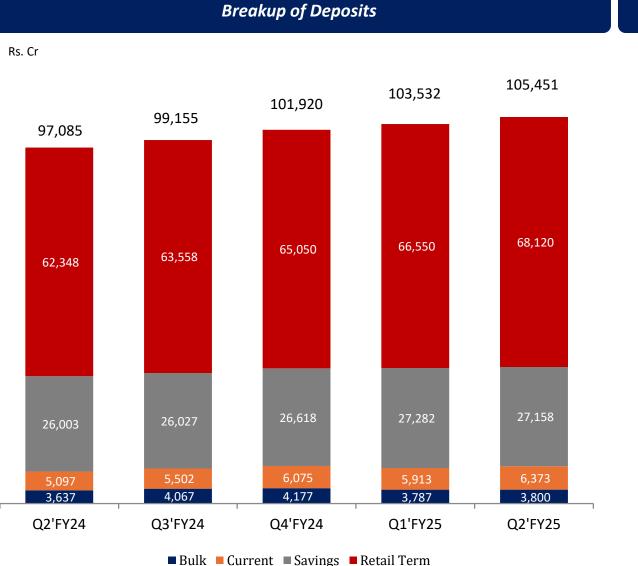
Rs. Cr

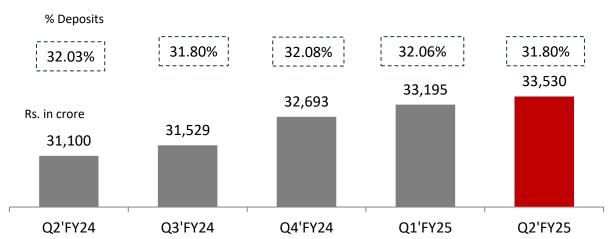




4 Well Distributed Deposit Base with focus on low cost deposits

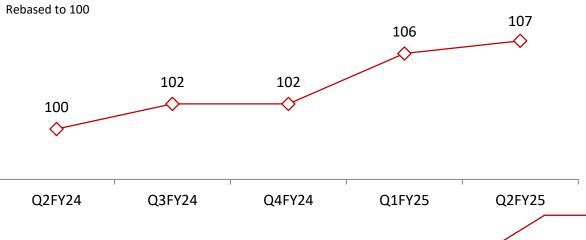






CASA has been consistently growing

CASA AQB continues to grow consistently....



NRI deposit continues to be a focus with stable Cost of Funds



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										EXPERIENCE N
Breakup of Non Resident Deposits						Cost of F	unds / Yield on	Funds		
							→ Cost O	f Funds → Yie	ld on Funds	
Rs. Cr						7.49	7.53	7.78	7.85	7.6
Deposit Type	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	↓ 4.57	4.71	4.79	4.91	4.80
NR SB	6,876	7,039	7,042	7,120	7,178					
NR CD	59	57	57	57	58	Q2'FY24	Q3'FY24	Q4'FY24	Q1'FY25	Q2'FY
FCNR (B), RFC & Others	2,181	2,200	2,337	2,359	2,387	Yield or	advances/ Yiel	ld on Investmei	nts / Cost of De	posits
Low-Cost NRI Deposit	9,116	9,295	9,436	9,536	9,623	→ Yield on	Advances ->	Yield on Investme	ents —→—Cost	of Deposits
NRE Term Deposit	18,622	18,859	19,105	19,390	19,624	9.31%	9.28%	9.34%	9.19%	9.06
NRO Term Deposit	1,046	1,082	1,156	1,177	1,241	~	>			
Total	28,785	29,236	29,697	30,103	30,488	5.46%	5.64%	6.29%	6.52%	6.42
						5.00%	5.18%	5.33%	5.40%	5.35
						Q2'FY24	Q3'FY24	Q4'FY24	Q1'FY25	Q2'F

5 Multitude of digital Initiatives...



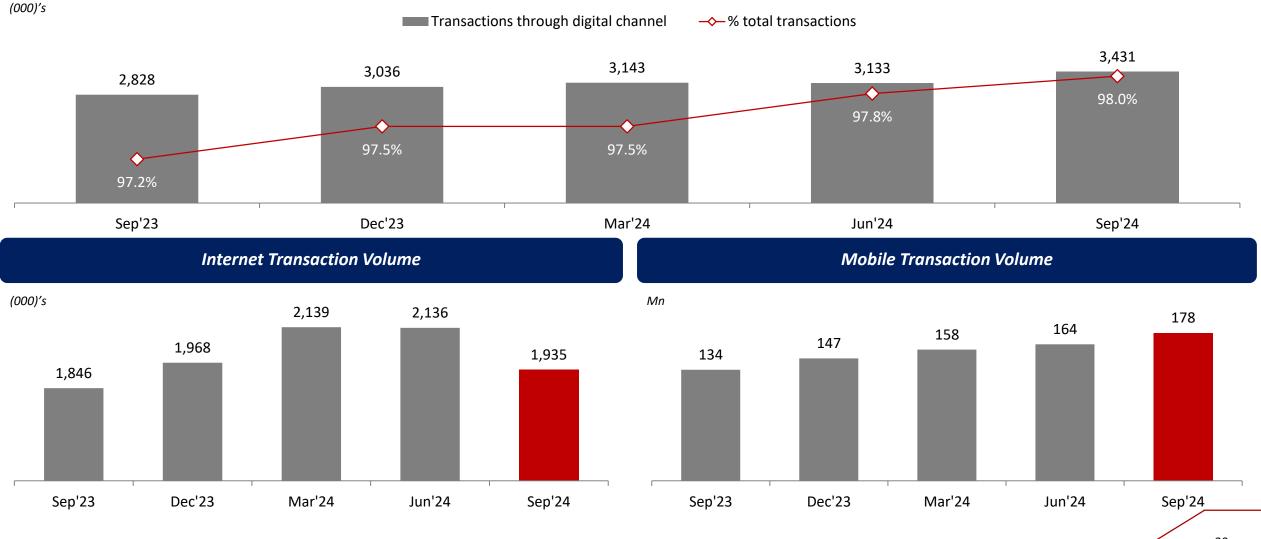
Taken various digital initiatives...



....leading to rising digital banking.....

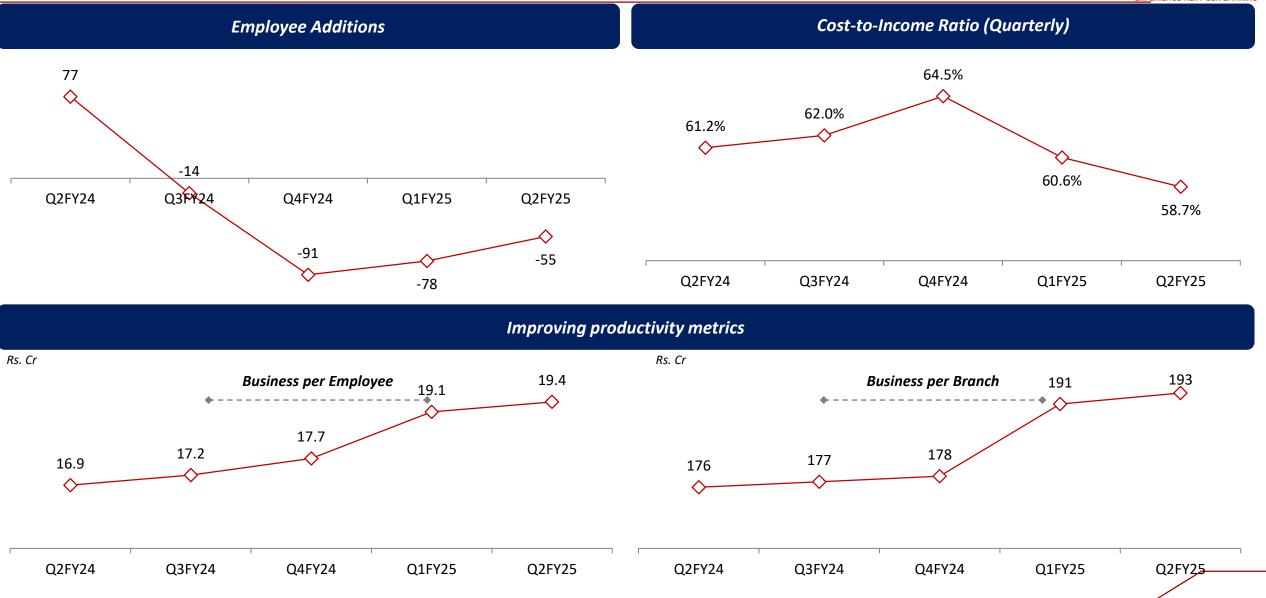


..leading to a rise in transactions with high digital share



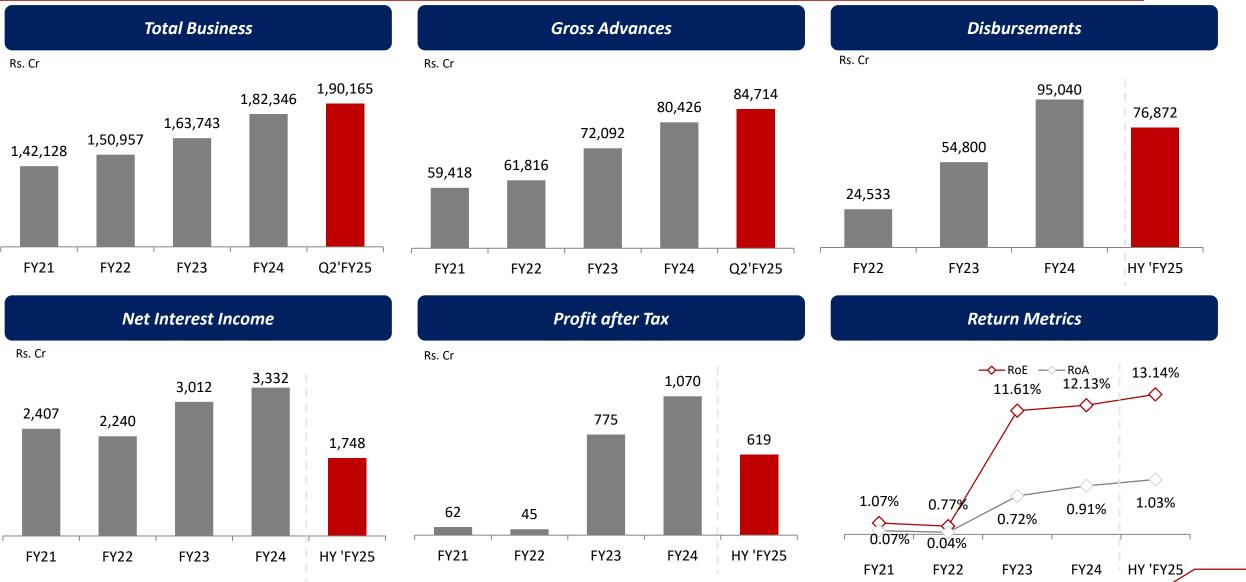
....creating operational efficiency





6 Robust Track Record of Financial Performance





Key Areas of Focus







Build out of new automated digital channels continue – Implemented Digital Initiatives

Loans (Live from Apr 2024)

GST Power Business



Power Drive (Live from Sep 2024)

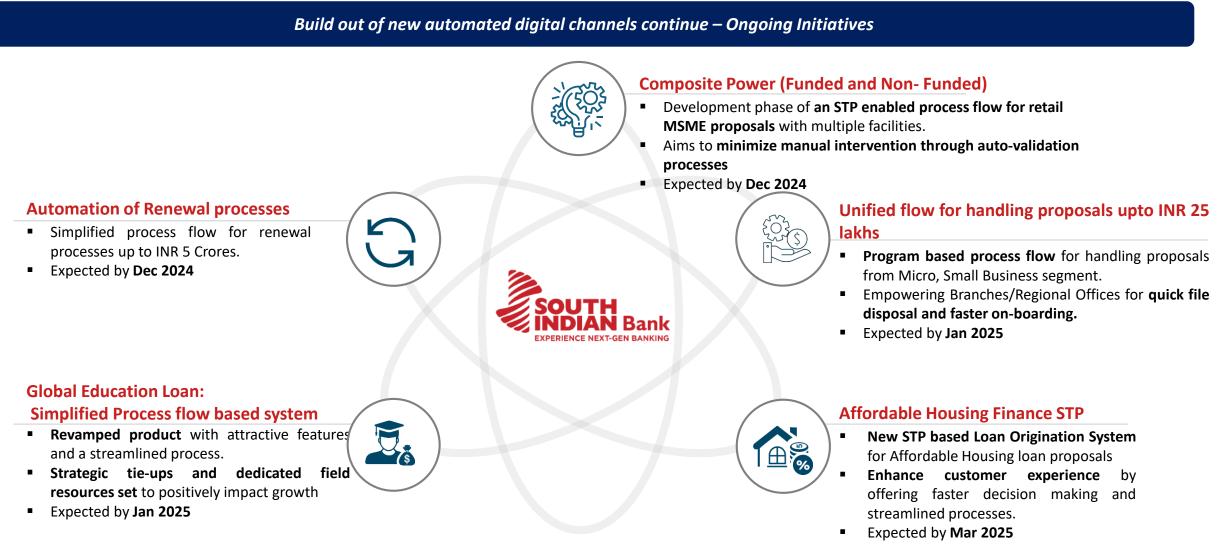




- Entire process from login to disbursement is managed through Straight Through Process (STP) model.
- Automated scorecard based decision making model reduces TAT, improves quality and empowers quicker decisions.
- Achieved a growth of over 100% compared to same period in previous year.
- Automated STP platform for Loan Against Property (LAP) proposals.
- Reduced TAT and Quick decision making through various automations including Integrated Bureau analysis capability.
- Aimed at **empowering entrepreneurs and enterprises** for meeting their immediate business financial needs.
- First in- house developed End to End digital Journey to handle Vehicle Loan proposals
- Multiple On-boarding channels like Branch, DSA, DST & Dealer.
- Scorecard based underwriting with minimal data entry for Quick decision within 30 minutes.
- Revamped Transaction- Based Renewal (TBR) with automated quality checks for MSME renewals upto INR 2 Cr.
 Improves efficiency of recurring renewal processes of large retail base in MSME segment.
- Quick renewal process with minimum customer involvement & real-time updation in CBS
- MSME Renewal Module is made Live in New LOS platform with auto data fetch through APIs (CBS & Non-CBS)
- Reduced TAT and Quick decision making with Minimal data entry .
- Ensuring Credit quality through automation of various quality & compliance checks.

The Way Forward – Building 'Frictionless Processes'

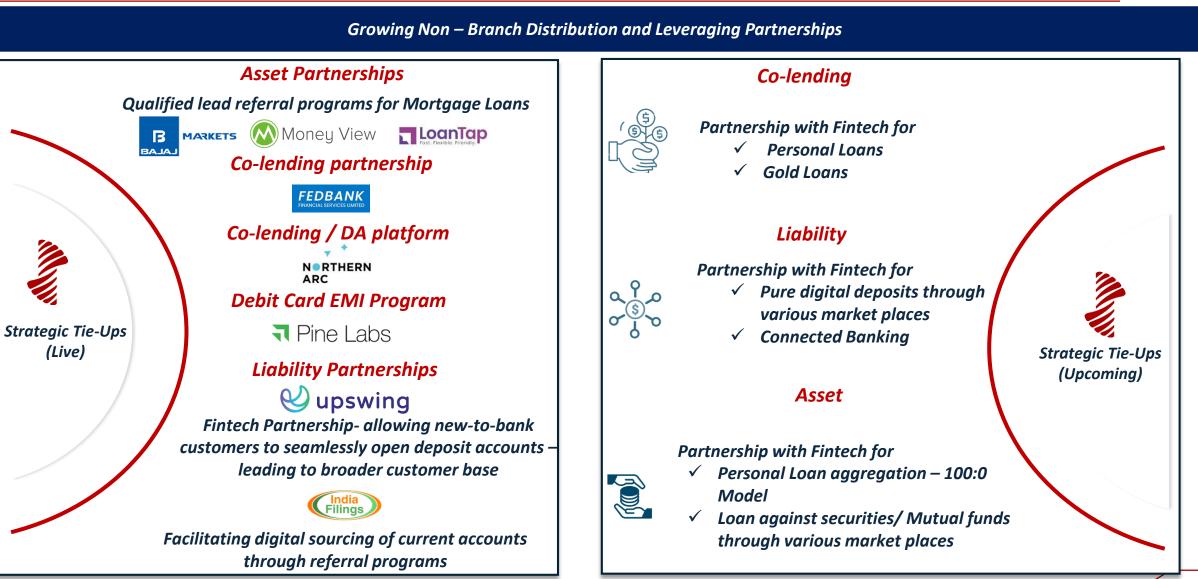




The Way Forward – Building 'Frictionless Processes"

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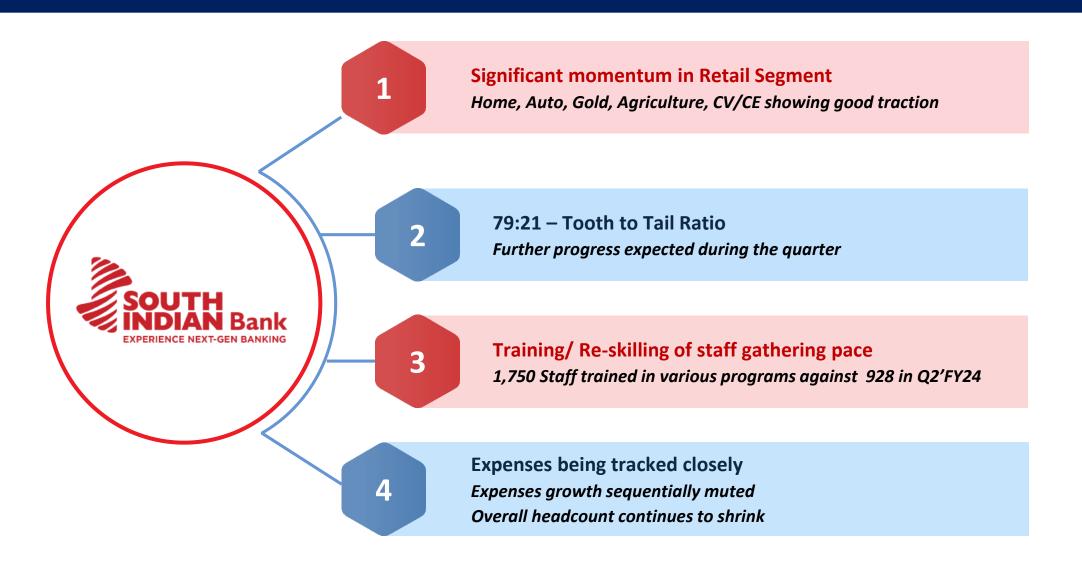




The Way Forward – Building 'Frictionless Processes'



Improving Operating efficiency





GREEN DEPOSIT POLICY & GREEN FINANCING FRAMEWORK

Green deposits are a unique financial product that allows customers to align their savings with environmentally responsible initiatives

Statement of Portfolio-level information on the use of funds raised from green deposits as on 31.03.2024

Particulars	As on 31.03.2024 *
Total green deposits raised (A)	56.21
Use of green deposit funds**	
(1) Renewable Energy	51.03
Solar Power Generation	37.98
Wind Power Generation	13.05
(2) Energy Efficiency	
(3) Clean Transportation	0.50
• Projects promoting electrification of transportation	0.50
Total Green Deposit funds allocated (B = Sum of 1 to 3)	51.53
Amount of Green Deposit funds not allocated (C = A – B)	4.68
Details of the temporary allocation of green deposit proceeds pending their allocation to the eligible green activities/projects	The unallocated amount or Rs. 4.68 Crores is invested in Liquid Assets temporarily a on 31.03.2024

The Bank have installed 75 KW solar plant and 150 KW solar plant is awaiting commission in multiple locations. Furthermore, plans are underway for additional solar installations The Bank has commissioned 10 KLD sewage treatment plant at Kannur in this financial year and we already have 15 KLD plant at Administrative building Kakkanad. Installation of 75 KLD sewage treatment plant was completed as part of new building project and awaiting commissioning

- ✓ Steps taken to promote usage of EV by initiating the installation of 2 new DC fast charging stations at out New Administrative building at Kakkanad, Kochi
- ✓ The Bank has replaced old CFL lights with energy-efficient LED Lights in all bank owned premises.

The Bank employs a robust grading model to assess environmental and social risks, with emphasis on climate risk for high-value credit, in accordance with the thresholds prescribed by ESMS Policy

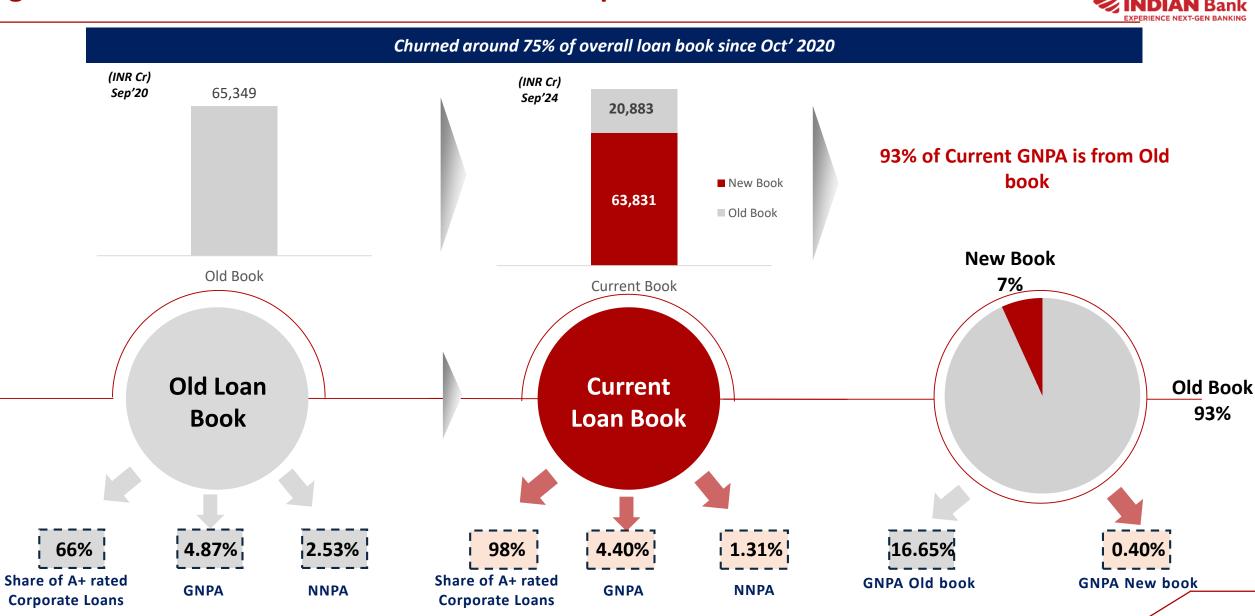
The Human Resources Department have imparted trainings for employees on Human Rights, ESG Investing and Green Finance through Bank's Elearning platform viz., I-learn

- ✓ CSR committee is made responsible for overseeing ESG activities of the Bank under ESG framework
- ✓ For effective reporting of BRSR and to review the ESG practices at the Bank, the Board had also appointed a professional agency for assisting Business Responsibility and Sustainability Reporting

Note: KLD: Kilo Liter per Day; *As per RBI master direction RBI/2023-24/14 DOR.SFG.REC.10/30.01.021/2023-24 dated April 11, 2023, framework for acceptance of Green Deposits came into effect from June 1, 2023. The figures reported above correspond to the period from 01.06.2023 to 31.03.2024. ** Under each category, REs may provide sub-categories based on the funds allocated to each sub-sector.

TRANSFORMATION JOURNEY OF THE BANK

Significant transformation of business since Sep'2020



ANNEXURE

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Profit & Loss Overview (Standalone)



Rs. Cr	Q2FY25	Q2FY24	Y-o-Y (%)	Q1FY25	Q-o-Q (%)
Net Interest Income	882	830	6%	866	2%
Non-Interest Income	449	356	26%	422	6%
Core Fee Income	234	170	38%	187	25%
Treasury & Forex	106	37	186%	27	293%
Others	109	149	-27%	208	-48%
Total Income	1,332	1,186	12%	1,288	3%
Operating Expenses	781	726	8%	780	0%
Operating Profit	550	460	20%	508	8%
Provisions & Contingencies	110	51	116%	113	-3%
Profit Before Tax	440	409	8%	395	11%
Provision for Tax	116	134	-13%	101	15%
Profit After Tax	325	275	18%	294	11%

Balance Sheet Overview (Standalone)



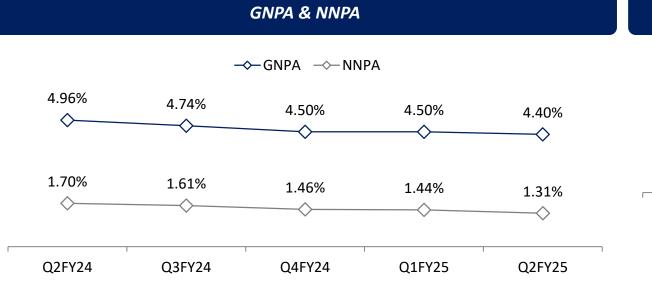
Rs. Cr	Q2FY25	Q2FY24	Y-o-Y (%)	Q1FY25	Q-o-Q (%)
Capital & Liabilities	1,20,364	1,12,743	7%	1,17,988	2%
Capital	262	209	25%	262	0%
Reserves and Surplus	9,133	6,880	33%	8,892	3%
Deposits	1,05,451	97,085	9%	1,03,532	2%
Borrowings	2,609	5 <i>,</i> 898	-56%	2,957	-12%
Other Liabilities & Provisions	2,909	2,671	9%	2,345	24%
Assets	1,20,364	1,12,743	7%	1,17,988	2%
Cash & Balances with RBI	5,785	5,292	9%	5,639	3%
Balances with Banks	5,160	2,855	81%	4,175	24%
Investments	21,789	25,930	-16%	22,824	-5%
Advances	82,174	72,588	13%	80,129	3%
Fixed Assets	989	886	12%	974	2%
Other Assets	4,467	5,192	-14%	4,247	5%
Business (Net Advances + Deposits)	1,87,626	1,69,673	11%	1,83,661	2%
Current Accounts	6,373	5,097	25%	5,913	8%
Savings Accounts	27,158	26,003	4%	27,282	0%
CASA Ratio	31.80%	32.03%	- 23 bps	32.06%	- 26 bps



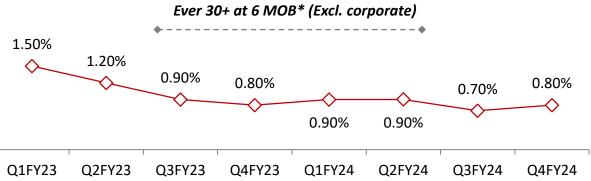
Particulars	Q2FY25	Q1FY25	Q4FY24	Q3FY24	Q2FY24	Q1FY24
Net Interest Margin (NIM)	3.24%	3.26%	3.38%	3.19%	3.31%	3.34%
CRAR Basel III	18.04%	18.11%	19.91%	15.60%	16.69%	16.49%
RoA*	1.07%	1.00%	0.98%	1.07%	0.97%	0.73%
RoE	13.71%	12.90%	13.11%	16.38%	15.38%	11.80%
Provision Coverage	80.72%	79.22%	79.10%	77.97%	77.82%	76.54%
CASA	31.80%	32.06%	32.08%	31.80%	32.03%	32.64%
Gross NPA	4.40%	4.50%	4.50%	4.74%	4.96%	5.13%
Net NPA	1.31%	1.44%	1.46%	1.61%	1.70%	1.85%
Book Value per Share (Rs.)	35.9	35.0	33.7	35.3	33.9	32.9
Earnings per Share (Rs.) *	4.7	4.5	5.1	5.0	4.6	3.9
Customer Touch Points						
Kerala	501	501	501	500	500	499
South Ex Kerala	284	284	284	283	280	279
Rest of India	170	170	170	165	164	163
Total	955	955	955	948	944	941

Non-Performing Assets





Improving Credit Quality



* Ever 30 at 6 MOB is defined as the sum of the original principal of loans that are ever 30+ within 6 months on book in that cohort, divided by the sum of the original principal of all loans in that cohort. The reported numbers have changed due to exclusion of certain assets which were rebooked and reclassified as new book for operational convenience.

	GNPA Movement						GNPA Movement NNPA Movement			
Rs. Cr	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25
Opening	3,804	3,714	3,682	3,620	3,720	1,326	1,234	1,212	1,135	1,152
Additions	315	306	289	346	321	207	185	211	250	195
Deductions	405	337	351	246	309	298	207	289	233	274
Closing	3,714	3,682	3,620	3,720	3,731	1,234	1,212	1,135	1,152	1,073

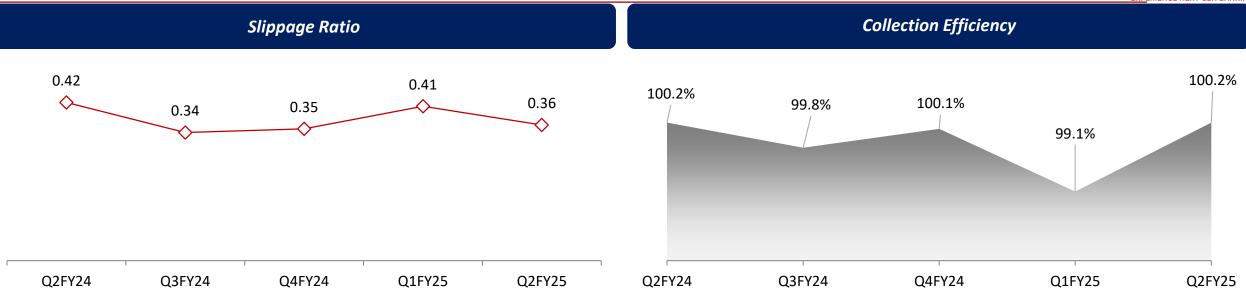
Provisions



Rs. Cr	Q2FY25	Q1FY25	Q4FY24	Q3FY24	Q2FY24
For NPA & NPI	148	120	41	46	70
For Standard Assets	(7)	(2)	7	(10)	(4)
For Restructured Advances/Sacrifices & FITL	(30)	(11)	(9)	(15)	(13)
For Unhedged Forex Exposure	(1)	1	1	-	-
Others	-	5	1	28	(1)
Taxes	116	101	105	129	134
Total Provisions	226	214	146	178	186

Slippages & Collection Efficiency



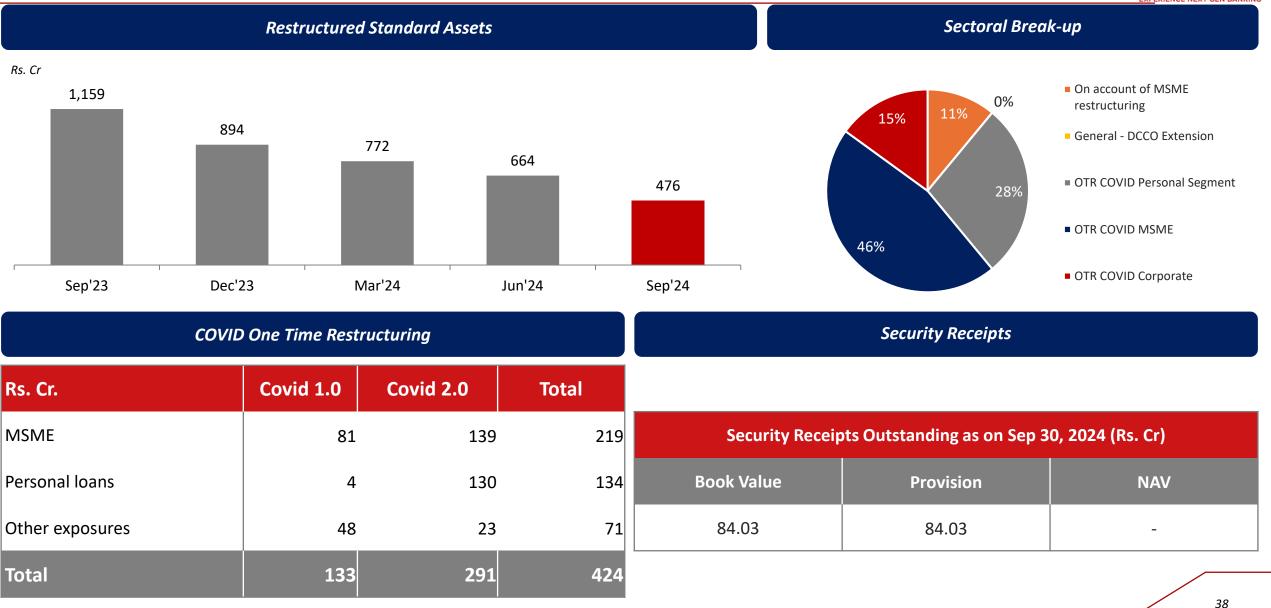


	Segment wise GNPA								
Rs. Cr	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25				
Agriculture	490	490	464	530	562				
Business Loans	2,188	2,152	2,120	2283	2,113				
Personal Segment	547	542	568	484	617				
Corporate	489	498	469	424	439				
Total	3,714	3,682	3,620	3,720	3,731				

Segment wise Slippages								
Rs. Cr	New Book	Old Book	Q2FY25					
Agriculture	5	67	72					
Business Loans	11	109	120					
Personal Segment	73	31	104					
Corporate	0	11	11					
Total	89	218	307					

Stressed Assets

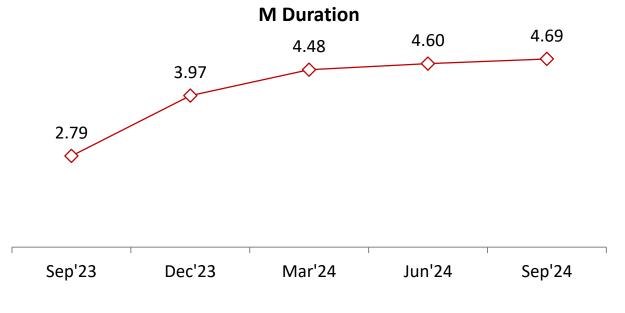


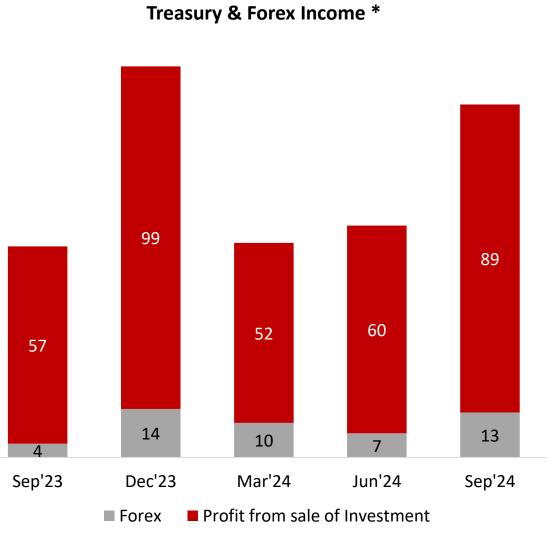


Investment Book



SLR & NON-SLR								
Rs. in Cr	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25			
SLR	23,295	22,937	21,616	20,728	20,379			
NON-SLR	4,001	3,718	3,663	2,177	1,483			
Total	27,296	26,654	25,279	22,905	21,862			





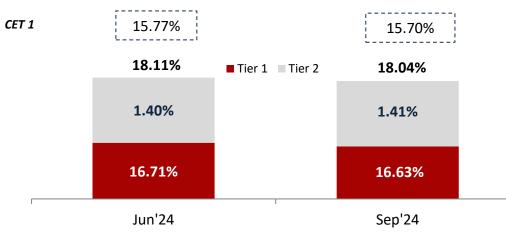
* Excludes depreciation on Investments

Capital Composition



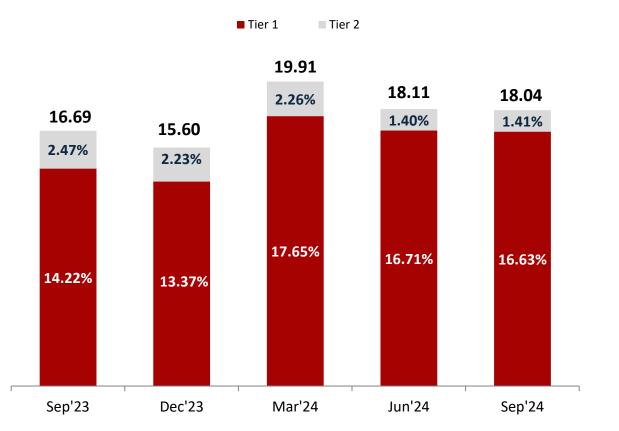
Risk Weighted Assets

Total Capital Adequacy Ratio is well above minimum regulatory requirement of 11.50%



Total Risk weighted assets to Total assets stands at 44.64% as on September 30, 2024

	Risk Weighted Assets				
Rs. Cr	Sep'24	Jun'24			
Total Capital	9,691	9,669			
Tier I	8,935	8,921			
Of which CET 1	8,435	8,421			
Tier II	756	748			
Risk Weighted Assets	53,730	53,383			



Basel III

Strong Management Team





Mr. P R Seshadri

MD & CEO, 30 years

- Bachelor's degree in Engineering from the Delhi College of Engineering and a Post Graduate Diploma in Management from IIM Bangalore.
- An accomplished banker with more than 30 years of experience in Retail sales, distribution and lending business. Previously MD&CEO of Karur Vysya Bank, MD and Regional Sales and Distribution head Citibank N.A, Asia pacific, Singapore. MD and Regional head of lending businesses, Citibank N.A, Asia Pacific, Singapore.



Mr. Dolphy Jose

Executive Director, 30 years

- More than 30 years of experience , MBA in General Management
- Two decades of association with Kotak Mahindra Bank, with expertise in both Retail assets and liabilities, branch banking, P&L management, building distribution, establishing strategic partnerships including Co-Lending and focusing on non branch business.



Mr. Anto George T

CGM & Head HR & Operations, 35 years

- MBA in Human Resource management, Associated with SIB for more than 28 years.
- Head of HR, Handled Branch banking, Internal Audit & Vigilance, Fraud Management, Regional Head and Retail Banking.



Mr. Sanchay Kumar Sinha

- CGM & Head Retail Assets, 31 years
- More than 30 years of extensive experience in retail distribution and institutional sales in industries like financial services, logistics and office automation.
- Associated with HDFC Bank, IndusInd Bank & Mahindra & Mahindra Ltd; Prolific experience in distribution and product management through branches, direct sales, telesales and partners



Mr. Sony A

SGM & CIO, 33 years

- Certified Information Systems Auditor from ISACA, USA and MBA. Over 28 years of experience in banking technology. Instrumental in setting up key systems like Business Process.
- Management tools, CRM systems, Treasury & Risk Management. Leads the payment channels such as UPI, IMPS, Bharat QR, Bhim Aadhaar etc in the Bank.



Ms. Biji S S

SGM & Head Branch Banking, 31 years

- MBA in HRM; Associated with SIB for more than 28 years
- Previously headed CBG, Secured Retail, Co-lending and SCF. Managed relationship with mid and large corporate clients in various regions of the Bank and vast experience in Branch banking. Successfully led the largest region of the Bank.

Strong Management Team





Mr. Senthil Kumar

SGM & Head Credit, 29 years

- Management graduate with 27 years of experience in banking and finance
- 21 years of experience with ICICI Bank across Sales, Credit, Product, Recovery and Collection functions



Ms. Chithra H

SGM & Chief Compliance Officer, 32 years

- Fellow member of the Institute of Chartered Accountants of India & Certified Associate of the Indian Institute of Banking & Finance
- Associated with SIB for over 29 years. Rich experience in the field of Finance, Compliance, Risk, Treasury Back office, Branch operations and Regional Head.



Ms. Minu Moonjely

SGM & Head Corporate Business Group, 29 years

- Post Graduate in Commerce, CAIIB and Advanced Management in Banking and Finance by IIBF. Associated with SIB for more than 28 years.
- Previously headed Credit Underwriting. Experienced banking professional with extensive expertise in Credit analysis, Risk management, Foreign exchange and Branch banking. Also headed the largest MSME region of the Bank.



Mr. Nandakumar G

SGM & Chief of Internal Vigilance, 33 years

- Associated with SIB for more than 28 years. Head of Inspection and Vigilance
- Vast experience across business functions like Branch/RO management, Retail Banking including Bancassurance and Marketing. Headed three large metro regions of the Bank.



Mr. Sivaramam K

GM & Head Business Operations Group, 32 years

- Associated with SIB for more than 28 years
- Rich experience in Branch Banking, Headed major regions of the bank, Credit Policy, Mid / Large Corporate CPC's.



Mr. Vinod A N

GM & Head of Treasury, 30 years

- Associated with Kotak Group & SBI during last 28 years. Masters in Financial Management (MFM) from JBIMS, Mumbai with more than 28 years of experience In Banking & Financial Markets.
- Has Treasury & Fund Management experience of 20 years in Money markets, Forex & Derivatives, Fixed Income & Equity Markets in the Front Office Dealing Room at SBI & Kotak Mahindra Bank.

Strong Management Team





Mr. Nehru Singh B

GM & Head - Credit Quality Assurance, 28 years

 MBA &CAIIB qualified, Has 27+ years of experience in the Banking Industry, extensively in non-retail credit. Previously worked in Axis Bank and was steering the complete life cycle of non-retail credit relationship after sanction of facilities. Provided first line of control to the Bank in overseeing effective management of various processes, including credit operations and monitoring.



Mr. Mohan T M

GM & Head Legal Department, 35 years

- B.Com, LL.B Graduate. Also completed CAIIB and CS (Inter)
- More than 29 years of experience in Banking. Previous experience of more than 6 years with Income Tax Appellate Tribunal and Apollo Tyres Ltd. Heading Legal Department of SIB for more than 11 years



Mr. Shibu K Thomas

GM - IT, 25 years

- Bachelors Degree in Engineering with certification in cyber security
- Experienced IT and cyber security professional with more than 25 years of combined IT/cyber security experience.



Mr. Jimmy Mathew

GM & Company Secretary, 18 years

- B. Com, ACS, ACMA, Certified CSR Professional, ICSI Post Membership Qualification in Corporate Governance and Certified Associate of the Indian Institute of Banking & Finance.
- Associated with SIB for more than 14 years. Proficient in handling various corporate law and Secretarial matters. Before joining the Bank has 4 years' experience as Company Secretary in other organisations.



Mr. Biju E. Punnachalil

GM & Chief Risk Officer, 32 years

- Post Graduate in Physics, CFP[®] by FPSB, Certified Associate of the Indian Institute of Banking & Finance & Diploma in Treasury, Investment and Risk Management.
- Associated with SIB for more than 28 years. Rich experience in the field of Branch Banking, Treasury & Forex Operations and Risk Management



Mr. Vinod Francis

GM & Chief Financial Officer, 19 years

- Associated with SIB for over 18 years. Rich experience in the field of Finance, Credit, Branch Operations
- Associate member of the ICAI and Certified Associate of the Institute of Banking & Finance

THANK YOU